



*P4G contributes to green and inclusive growth in low- and middle-income countries by helping early-stage businesses become investment ready and supporting country climate transitions in food, water and energy systems.*

**Connect with us: [p4gpartnerships.org](https://p4gpartnerships.org)**



Dear Colleague,

As we navigate an increasingly complex global landscape, marked by energy insecurity, supply chain disruptions and shifting economic dynamics, one thing remains clear: the need for bold, scalable climate solutions has never been greater.

At P4G, we see firsthand how early-stage climate startups are stepping into this moment with ingenuity and determination. These entrepreneurs are not only addressing urgent challenges across food, energy and water systems; they are also building the foundations for more resilient, inclusive and sustainable economies.

That's why I'm proud to share that P4G has awarded over \$1 million in top-up funding and technical assistance to 11 of our existing startup partnerships across Africa, Latin America and Southeast Asia. This support is designed to help these ventures move through one of the most critical phases of their journey – strengthening their investment readiness so they can attract the capital needed to scale.

We know that great ideas alone are not enough. Startups need the right combination of financial support, technical expertise and enabling policy environments to succeed. Through our model – pairing grants and technical assistance with public-private National Platforms – we are working to de-risk innovation and unlock new pathways for investment, even in today's constrained capital markets.

The partnerships we are supporting reflect both the urgency of the challenges we face and the promise of locally driven solutions. From advancing climate-smart agriculture and reducing food loss, to expanding access to clean energy and circular solutions, these startups are delivering impact where it matters most.

Importantly, this funding is about sustaining and accelerating progress. By helping these startups refine their business models, strengthen their market strategies and improve

regulatory barriers, we are positioning them to emerge stronger, more competitive and ready to scale.

In a time when global challenges can feel overwhelming, these entrepreneurs offer a powerful reminder that solutions are already underway. Our role is to ensure they have the tools, resources and ecosystem support needed to succeed.

**Explore the full list of partnerships and their solutions:** <https://bit.ly/3Ppca8w>.

Sincerely,



Robyn McGuckin  
Executive Director, P4G

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## Pioneering Green Partnerships

**Meet the 11 Exciting Partnerships Implementing Innovative Solutions  
Across the Energy, Food and Water Sectors**



*Shamba Pride Digishop customers*

*Photo by Shamba Pride*

## Energy Partnerships

- Alternō – ASSIST will focus on scaling Alternō's thermal sand battery technology and expanding awareness of alternative energy solutions in Vietnam. [Learn more.](#)
- BATx – Fundación Socya will enhance its development and deployment of new second-life batteries hardware and software technologies in Colombia and Latin America. [Learn more.](#)
- ReFeed – Action on Poverty will scale its technology-driven used cooking oil collection network in Vietnam by recruiting and training a network of collectors to serve areas beyond machine coverage and enhancing its app to better manage collection activities. [Learn more.](#)
- STROOM – Greater Stellenbosch Trust will focus on the validation and enhancement of STROOM's business model for cargo e-bike leasing and operations and establish a robust cargo e-bike educational platform in South Africa. [Learn more.](#)

## Food Partnerships

- agriBORA-CIAT in Kenya is developing market intelligence to help farmers make informed store-or-sell decisions, and exploring insurance policies that can enhance the adoption of its Warehouse Receipt Model that allows farmers to turn harvest storage receipts into collateral. [Learn more.](#)
- AgriLogiq – Savant Foundry NPC, a South Africa based startup, is strengthening the investability of its automated greenhouses model by expanding its CE certification, launching a multi-country digital campaign, and integrating systems for more back office automation. [Learn more.](#)
- BIKI – FoodCycle Indonesia, the recently FDA-certified edible coating technology startup in Indonesia, will strengthen its investment readiness by focusing on robust data rooms, and financial and revenue statements. [Learn more.](#)
- MYCL – ASEIC, the Indonesian B-Corp certified startup turning agriwaste into high-quality vegan leather, will increase its commercialization strategy by developing new products across different pricing tiers, upgrading its digital sales infrastructure and doing pop-ups with brands in Japan. [Learn more.](#)
- Residua Biocircular – Tecnova will strengthen its insect-based animal protein model in Colombia by obtaining zoo breeding permits, financing large scale nutritional trials, and protecting its IP. [Learn more.](#)
- Shamba Pride – OPES-LCEF will expand its digital platform to enhance climate-smart agricultural training for farmers and agro-dealers, develop a carbon credit monitoring and monetization system, and mobilize agro-dealers and farmers to contribute to policy discussions on agricultural bills in Kenya. [Learn more.](#)

## Water Partnerships

- Irri Hub Ke – Impacc gGmbH will scale its customized irrigation solutions to smallholder farmers in Kenya helping with yields, food security and income growth. [Learn more.](#)



Pioneering Green Partnerships,  
Investing in Impact

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