



P4G contributes to green and inclusive growth in low- and middle-income countries by helping early-stage businesses become investment ready and supporting country climate transitions in food, water and energy systems.

Connect with us: p4gpartnerships.org



Dear Colleagues,

At P4G, partnerships are at the heart of everything we do.

Our mission is to mobilize finance to accelerate climate solutions that enable net-zero country transitions in emerging markets and developing economies (EMDEs). This means supporting partnerships that are not only bold in vision, but also grounded in innovation, collaboration and impact.

From clean transportation in Vietnam to circular construction materials in Ethiopia, our portfolio spans diverse sectors and regions. What unites our work is a shared commitment to delivering tangible, scalable results for people and planet.

Here's how we support our partnerships:

- **Catalytic funding:** we provide financing to help startup partnerships refine and scale their climate solutions.
- **Investment readiness support:** we offer tailored technical assistance to help partnerships build credible business models, demonstrate impact and unlock investment.
- **Policy engagement:** we help partnerships navigate enabling environments and build alignment with national priorities through our National Platforms.
- **Global visibility:** through events like our in-country workshops, webinars and biennial Summits, we showcase our partnerships' innovative solutions and connect them with global networks of investors and stakeholders.

Why it matters: Our partnerships show what's possible when public, private and civil society actors work together. P4G-supported partnerships are pioneering the solutions that will shape the green and inclusive economies of tomorrow.

Whether it's electrifying transport, scaling regenerative agriculture or enabling circular economies that protect our waterways, these partnerships are delivering real-world solutions with lasting impact.

We look forward to sharing more updates and learnings from our partnerships. [Learn more](#) about all of our funded partnerships now.

Best regards,



P4G Partnership Team

Pioneering Green Partnerships



Zimi Charge – Sustainability Institute

[Zimi Charge – Sustainability Institute](#)

Zimi's commercial momentum continues with 12 high-potential leads from major fleet operators. Zimi's installation network has grown from two to six partners, now operating across key regions in Gauteng, the Western Cape and KwaZulu-Natal. The system is in active use by commercial fleet clients such as Bakers S. A. Limited, a leading South African logistics provider, and Bidvest International Logistics, with electric vehicles like the eCanter, eActros and eSprinter charging on Zimi infrastructure. [Learn more.](#)



ZhanaSolutions – Fondo Acción

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Zhana is gaining strong national and regional traction. Strategic alliances were launched in Cartagena with major business associations representing 83 hotels and top restaurants, while formal agreements with city sewage companies in Bogotá and Barranquilla will support service expansion. Zhana also met with over 15 investors at the 2025 Latin American Impact Investing Forum, securing intent from Latin American-based impact funds to lead its Series A round with commitments totaling up to \$3 million, signaling strong confidence in its scalable, high-impact approach. [Learn more.](#)



AirX Carbon – Action on Poverty

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On June 27, AirX Carbon was awarded the World Trade Organization's (WTO) Small Business Champions Award 2025. This award was presented by the WTO on Micro, Small and Medium-sized Enterprise Day, recognizing the partnership's commitment to climate-smart innovation, inclusive supply chains and sustainable trade. AirX Carbon's NetZero Pallet offers a scalable, circular economy solution by sourcing feedstock such as coconut husks to use in pallet production. [Learn more.](#)



WasteX – Bina Tani Sejahtera

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WasteX successfully generated and sold Indonesia's first-ever ICROA-endorsed biochar carbon credits, marking a major milestone for the country's carbon market. Sold at a premium price of \$150 per credit, these high-integrity credits are backed by the International Carbon Reduction and Offset Alliance (ICROA), providing trusted verification of their real, measurable and permanent impact on reducing greenhouse gas emissions. [Learn more.](#)

Resources

[Managing Extremes: How South African Cities Are Tackling Water Crises](#)

[Protecting Naturally Regrowing Forests Is a Crucial — and Overlooked — Climate Solution](#)

[Recent Climate Setbacks Will Not Derail the Green Transition](#)



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