



P4G contributes to green and inclusive growth in low- and middle-income countries by helping early-stage businesses become investment ready and supporting country climate transitions in food, water and energy systems.

Connect with us: p4gpartnerships.org



Dear Colleague,

I am pleased to announce our [12 new P4G startup partnerships](#). These partnerships represent tangible ways early-stage startups are delivering climate resilient impacts, each bringing unique approaches that provide positive social, economic and environmental benefits to their communities.

P4G startup partnerships are focused on helping innovative climate businesses become investment ready in low- and middle-income countries. Each partnership includes an early-stage startup, a nonprofit administrative partner and other partners as needed. Together, these partners provide knowledge and expertise in fields like ESG, finance, operations and policy and legal work that will help the startups realize key market proofs and become investable.

P4G's latest round of startup partnerships are accelerating electric mobility transitions, scaling food rescue systems and implementing smart technologies that enhance water resilience. Partnered with experienced NGOs, these strong businesses will advance their products or services that enable equitable and climate resilient transitions in food, water and energy systems in our partner countries.

P4G will support each of these partnerships with grant funding and technical assistance to help them become investment ready. They will work alongside our National Platforms, which are multistakeholder government and business coalitions in each P4G member country. NPs support the partnership's journey to investment readiness through dialogue and other actions that help improve the enabling environments required for partnerships to scale their climate solutions.

Working together, we hope that these startup solutions will demonstrate the viability of locally led businesses to realize each country's commitments under their Nationally Determined Contributions and to the SDGs.

At P4G, we are dedicated to helping today's climate startups evolve into the sustainable leaders of tomorrow.

Sincerely,



Robyn McGuckin
Executive Director, P4G

Pioneering Green Partnerships

**Meet the 12 Exciting Partnerships Implementing Innovative Solutions
Across the Energy, Food and Water Sectors**



*Local fisherman in Nelayan Beach, Indonesia casting a species-specific fish net.
Photo by Gempacs - Pandu Laut Nusantara*

Energy Partnerships

- [DeepSea Developments – Fundación Cleantech Hub](#) in Colombia will develop a cost-effective model for installing its proprietary electric vehicle charging infrastructure (MubON) to promote the use of electric mobility and zero emissions in the country. [Learn more.](#)
- [Gempacs – Pandu Laut Nusantara](#) in Indonesia will transform the country's maritime industry by providing an integrated marine electrification solution that reduces emissions from fishing boats. [Learn more.](#)

- [Kulu Eco-Services – Savant Technology Incubator](#) in South Africa will advance sustainable waste management by diverting waste from landfills and converting it into valuable resources such as biofuels, biogas and fertilizers. [Learn more.](#)
- [STROOM – Greater Stellenbosch Trust](#) in South Africa will integrate cargo e-bikes into the delivery fleets of micro, small and medium-sized enterprises (MSMEs), enhancing efficiency and addressing key challenges in delivery logistics and operations. [Learn more.](#)

Food Partnerships

- [Ancestral Organics – Chamber of Commerce of Armenia and Quindío \(CCAQ\)](#) in Colombia will work with smallholder farmers to produce a portfolio of healthy foods using regenerative agriculture. The goal is to increase the capacity of farmers to use climate-smart agricultural solutions that improve soil health while also improving their incomes. [Learn more.](#)
- [Yarashoo Agro Industry – CARE](#) in Ethiopia will work directly with smallholder farmers to reduce post-harvest loss and increase their incomes. The partnership will introduce and strengthen the market for dried fruits and vegetables in the domestic market and export to established international dried food markets. [Learn more.](#)
- [Solar Village Ethiopia – Oxfam in Ethiopia](#) will build the resilience of smallholder farmers by providing them with reliable and affordable solar-powered water pumps, organic vegetable and fruit seedlings and vermicompost so they can increase their yields and incomes. [Learn more.](#)
- [Surplus Indonesia – Greeneration Foundation](#) will scale an Indonesian food rescue app that allows the food industry to sell overstocked and imperfect produce at discounted rates to customers. This partnership will reduce food loss and waste and improve food security in Indonesia while contributing to climate action by diverting food from landfills. [Learn more.](#)
- [AirX Carbon – Action on Poverty](#) will scale the NetZero Pallet in Vietnam, a sustainable and cost-effective packaging alternative that is made from agricultural and forestry waste such as coconut husks. [Learn more.](#)
- [AVALVE – Action on Poverty](#) in Vietnam will improve farmers' incomes by providing them with a smart farm solution that will help them produce high-value crops that are water- and energy-efficient. [Learn more.](#)

Water Partnerships

- [Grekkon Limited – Access2innovation](#) will bring water resilience to smallholder farmers in Kenya through climate smart agricultural solutions including the accurate mapping of borehole sources, deployment of water efficient irrigation services, and advisory services for smart agricultural practices. [Learn more.](#)
 - [Irri Hub Ke – Impacc gGmbH](#) will scale end-to-end solar powered irrigation solutions that includes design, supply, installation and support services for smallholder farmers in Kenya. The partnership aims to help smallholders increase their planting seasons, grow high value crops and improve their incomes. [Learn more.](#)
-



Pioneering Green Partnerships,
Investing in Impact

World Resources Institute • 10 G Street NE Suite 800 • Washington, DC, 20002 • 202.729.7900

[Unsubscribe](#) | [Email Preferences](#) | [Privacy Policy](#)