



P4G contributes to green and inclusive growth in low- and middle-income countries by helping early-stage businesses become investment ready and supporting country climate transitions in food, water and energy systems.

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Dear Colleagues,

Earlier this month, a few P4G team members and I had the privilege of traveling to Kenya and Ethiopia and meeting some of our startup partnerships and National Platform members. We also visited incubators, accelerators and the embassies of our funder countries and came away with fresh ideas and avenues for deeper collaboration to advance our startup partnerships and strengthen entrepreneur ecosystems in our partner countries.

On our trip we visited the sites of partnerships like Sun Run, Basigo, African Bamboo and others. It was remarkable and validating to see their progress and learn how locally-led climate businesses can contribute to country-level climate transitions. We also learned about the challenges these startups face and the kinds of market environments they need to scale their models and attract investment.

In this newsletter, you'll read about the progress many of our partnerships are making and how they are driving meaningful and sustainable change in their communities.

We also hosted a Call for Partnerships workshop in Ethiopia to provide potential applicants with a comprehensive overview of our guidelines and eligibility criteria as well as the essential knowledge needed to develop competitive concept notes.

While our deadline for considering partnerships for Round 3 funding has passed, please know that P4G accepts applications year-round. All new submissions will be considered for Round 4 in March 2025.

Thank you for your continued support and engagement. We look forward to sharing more updates and successes as our partnerships continue to evolve and make a difference.



Robyn McGuckin
Executive Director, P4G

Pioneering Green Partnerships



BasiGo – Practical Action

[BasiGo – Practical Action](#)

BasiGo has partnered with Kenya Vehicle Manufacturers to produce and deliver 1,000 electric buses between 2024-2027. It also hosted a tour for officials from the Ministry of Investment, Trade and Industry at its local electric bus assembly plant, highlighting its progress and exploring potential government support for the e-mobility sector. [Learn more.](#)



Zimi Charge – Sustainability Institute

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Zimi Charge designed, manufactured and deployed the Zimi Z4 charger and new DC chargers (60 kW and 120 kW). It also released the Zeus energy tracking platform, a proprietary charge point operation system, acquired two electric vehicles and formed partnerships with telematics companies for assisting with vehicle monitoring. Finally, the partnership announced the launch of its Youth EV Learnership program which aims to increase youth employment within the EV sector by providing young talent with a comprehensive EV curriculum. [Find out more.](#)



Vietnam Green Energy Transition Showcase

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ASSIST in collaboration with P4G's partnerships EBOOST, Stride and Alternō hosted a Green Energy Transition Showcase to highlight how startups are pioneering alternative energy solutions in Vietnam. Bringing together over 180 industry leaders, innovators and stakeholders, this showcase was a key opportunity to drive innovation, share insights and support Vietnam's emerging sustainable energy sector. [Read more.](#)



KardiaNuts – Pakka Foundation

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KardiaNuts became the first cashew processing plant in Colombia to receive INVIMA certification, a national certification that a company conforms to the highest standards of food sanitation. The partnership is working with leading agricultural organizations to support 4,000 farmers gain skills in cashew production and harvest. Learn more about its

regenerative agriculture work and how it's strengthening its investment case. [Read more.](#)



BIKI – FoodCycle Indonesia

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BIKI established three BIKI points at fruit and vegetable markets and rescued 300 kgs of green beans and cherry tomatoes. The startup is currently working on increasing its food rescue amounts from 1 ton a week to 3 tons. Read more about its successes and a knowledge product it has in the works. [Learn more.](#)



Kaloola – BORDA

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Kaloola established a commercial hire business and expects the first trailer to be booked for events in the latter half of the year. The startup won the award for Best Green Economy Startup at the AfricArena tech accelerator event and will pitch at the grand finale in December 2024. [Learn more.](#)

Resources

[How the Climate Finance Puzzle Fits into the Global Financial System](#)

[What 2024's Historic Elections Could Mean for the Climate](#)

[Banks Have Committed to Net Zero but Aren't on Track to Reach It](#)



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